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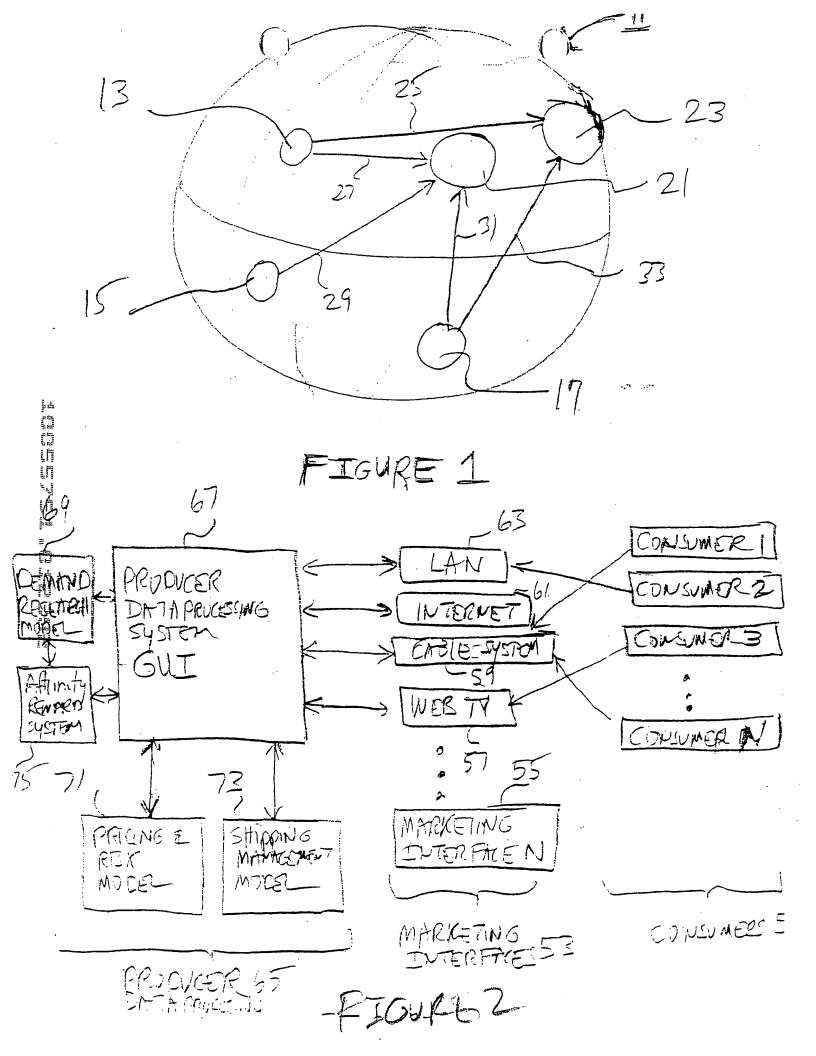
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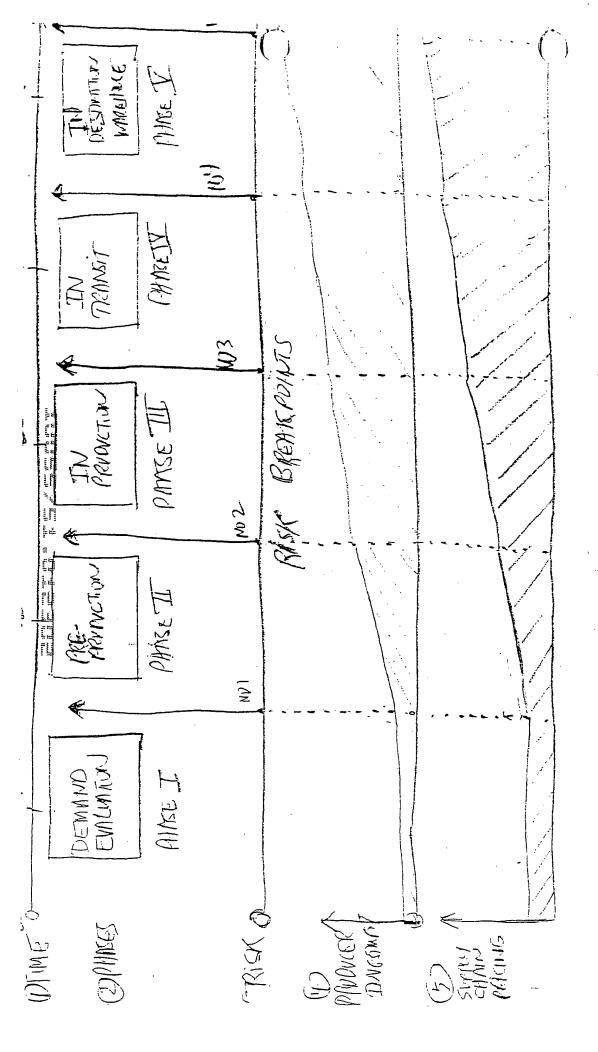
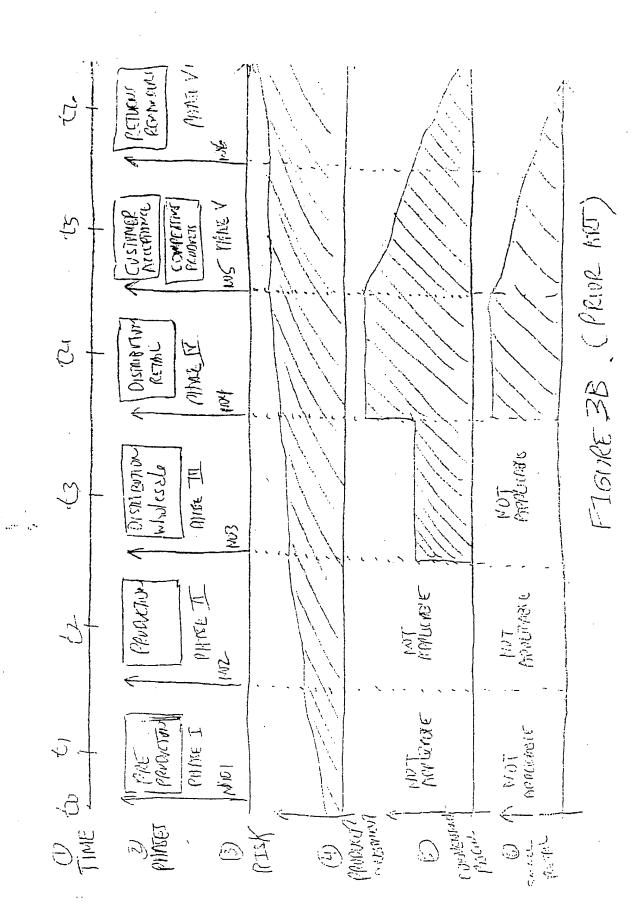
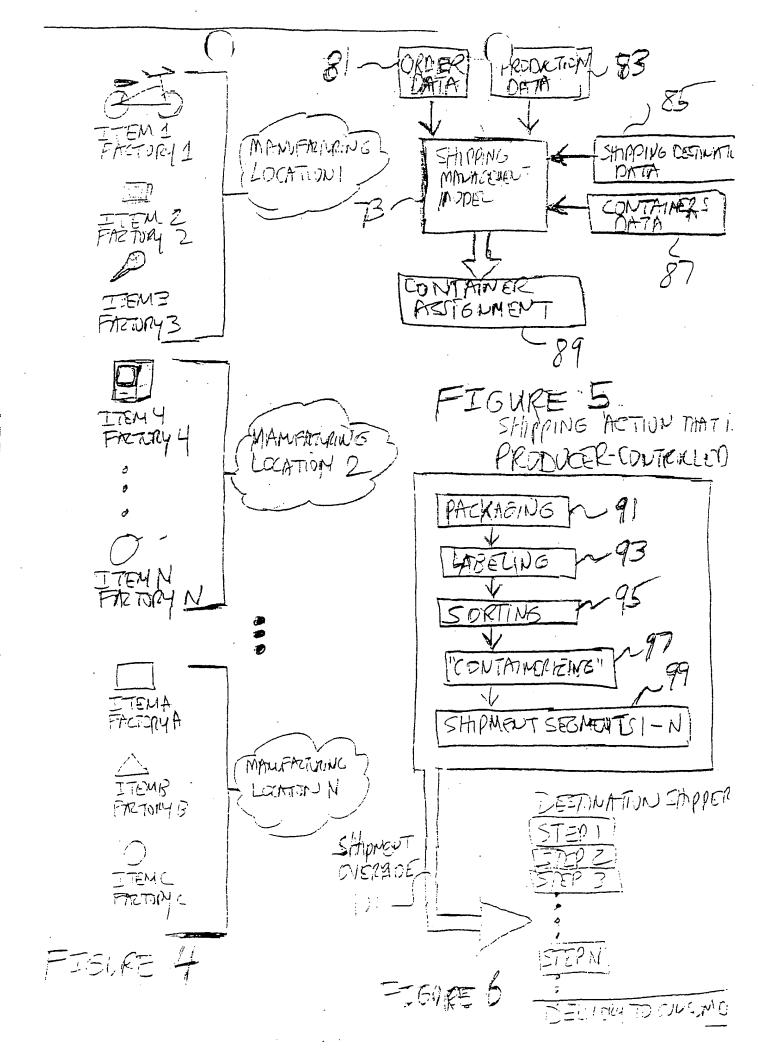
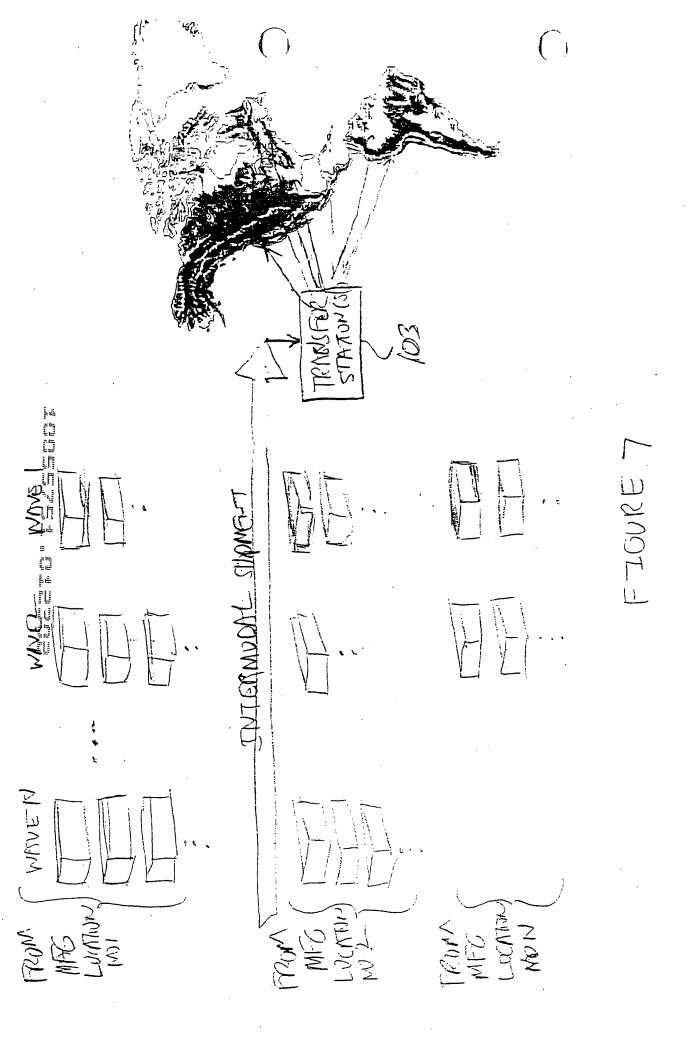


FIGURE 3A





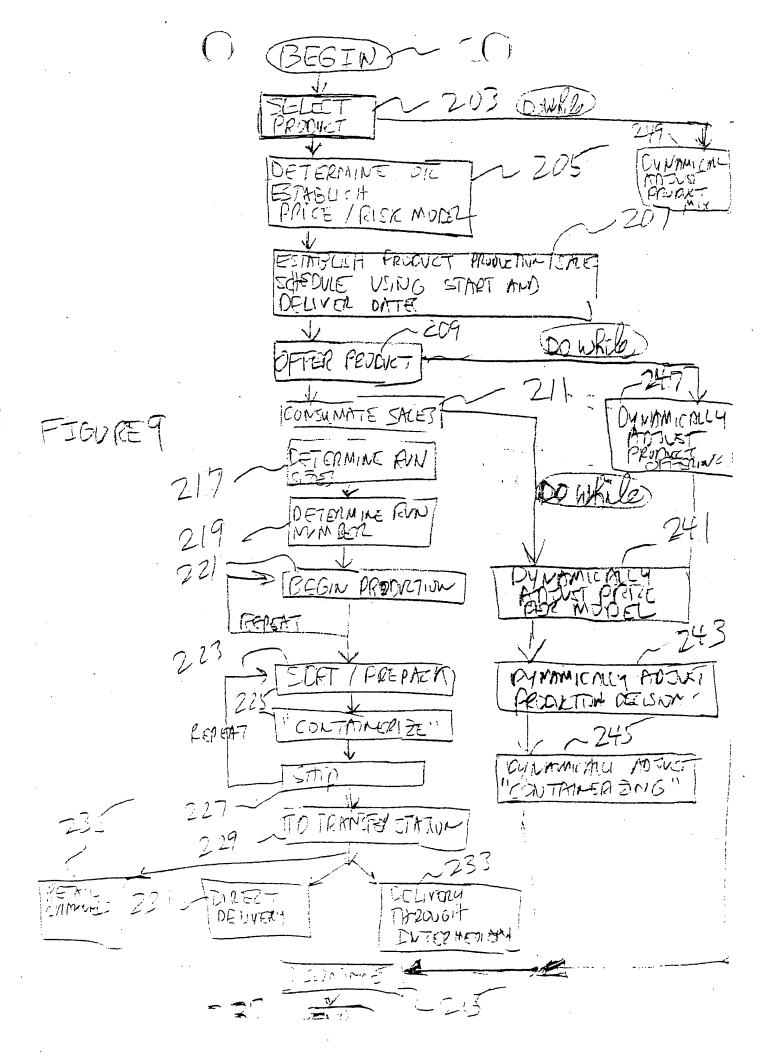


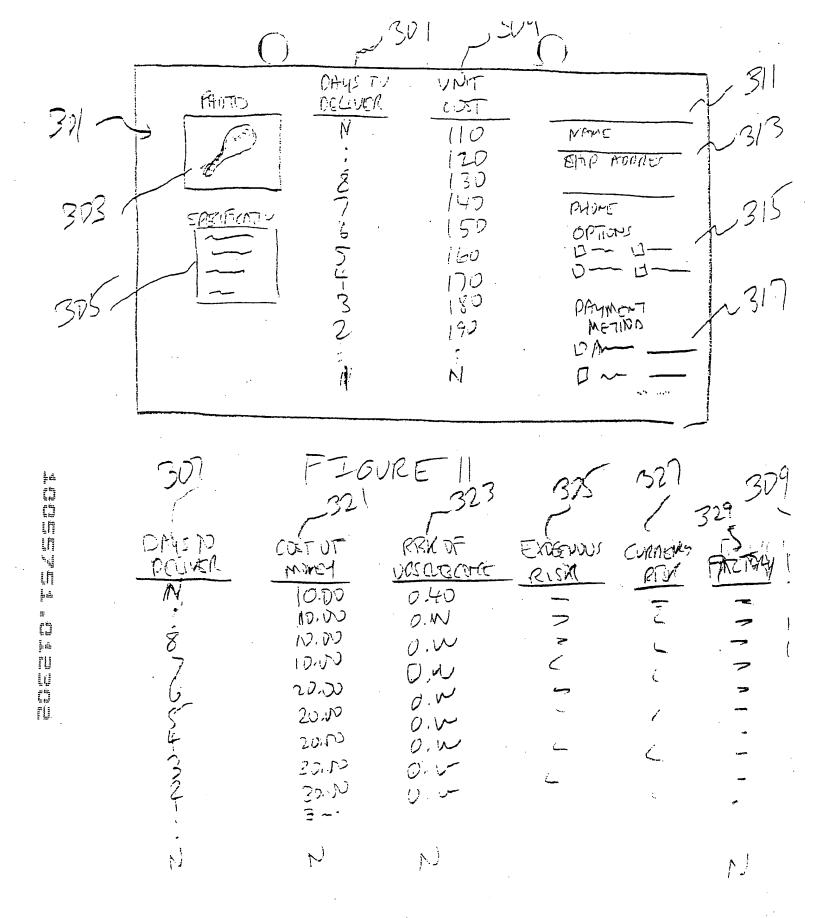
PRICE TO DELIVERY

FIGURE 8B

LONG SHORTNESS TO SPORT

FIGURE 8B





FINA TU

Price to (shor) = Manufacturer cost

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365)

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+ P[SINN-0

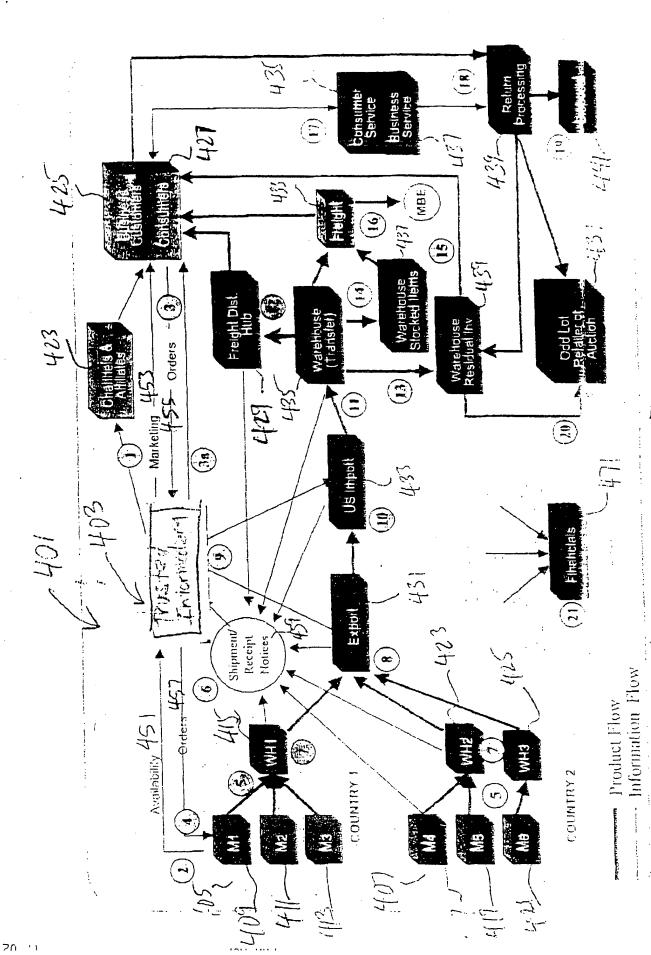
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R= Real cost of Money there

Y= Days of Tracing

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361 PHOTO GUETTULAN Precionat SPECTION Affinity Comiversin Be will their and will test that the then the time that the the FIGURE



FISHELF

hether Departments († 1956, 2001)

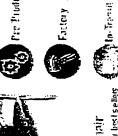
WorldGoods puts me in control

of salad, salien and hose I hoy -and stop overpaying! They empower me to fight the system

John Q. Cimigner Kalilen, MA



Hathe of Chair His is one of our best sellers nine bức ón item 🏲 Hame of Chair

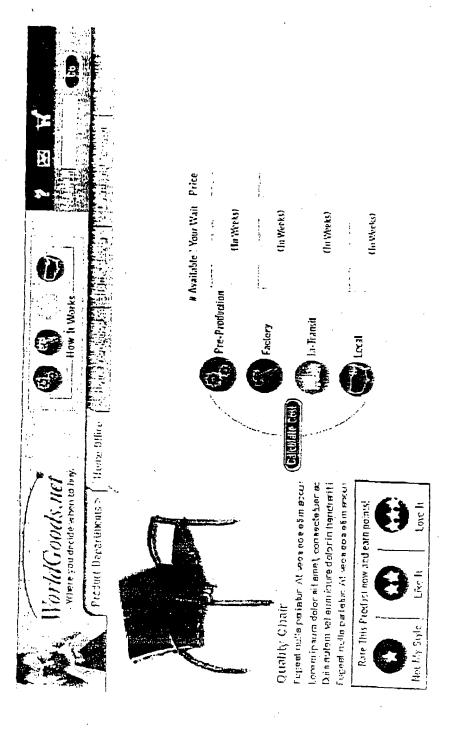


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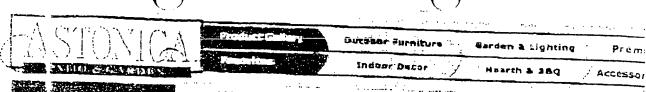
Enixit a Fitend Ben lia id@

I GURE 16A



SIGN Tanott

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Welcome Gustav Kuelbs!

69 Records Page: 1 of 5

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Search Results:

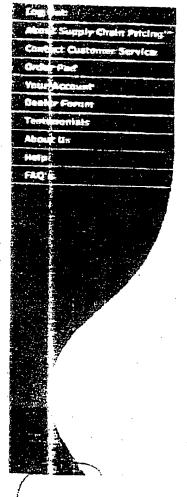
3/PCS SET_CASTLE	_	Price	Quantity Available	Time to Delivery	Offer Expires	Orc	
PLANTER		\$61,99		•	Closes:	1911111	
		401,55			3/9/2000	,	
		\$63,19			Clased:		
		. 400.23	•	****	6/24/2000	÷	
		\$76.37	29				
	د راد غراد	9/0.5/	23	3-7 days	9/23/2000	1	

2 TIER POUND	45	Price	Quantity Available	Time to Delivery	Offer Expires	Ord	
BLANT, STAND		\$16,29	-		Closen:		
		,			4/9/2000	÷	
×		\$17,92	_		Closed:		
	4	477,00			6/22/2000	±	
	(1	\$20.07	•	·			
	1. 1. 1. 1.	\$20.U/	د	3-7 days	9/21/2000	1	

SLAT STYLE GENCH		Price	Quantity Available	Time to	Offer Expires	Orc	
		\$74.38		hi line	Closed:		
		474:30			3/9/2000	-	
3.1		\$81,82	_		Closed:		
		- GOTTOR	-		6/13/2000		
	1	601.64	2	. .	•		
•		\$91.64	'	2-7 Jays	3/12/1000	:	

ORTHAN, BOUND TARKE		Price	Quantity Available	Time to Delivery	Offer Expires	Ord	
		\$69.90	_		Clased;		
		245,50			3/9/7000	4	
		¢:c.a o			Clased:		
		3) 0,00			6/12/2000	4	
_		\$85,12	ş	3-7 43-0			
	المن محول	200,22	•	4-7 AGA6	0/12/2000		

SURE 17 A



SECHIO LEMONAIS		Price	Quantity Available	Time to Delivery	Expires	Org
		\$-11.50	•		Closed: 3/9/2006	÷
					Closed:	•
, which the party of the party	-	\$-15.65	-		6/13/2000	÷
)	\$51.13	9	3-7 days		
OREBIO BRNCH	··	Price	Quantity Available	Time to Delivery	Expires	Orc Minu
		\$82.06			Closed:	
					3/9/2000	J
Secretary Stranger		\$90, 27	••		Closed:	3
	1				6/13/2000	,
•		\$101.10	9	3-7 days	9/12/2000	1
E/PCE_ROSE ALUMINUM		Price	Quantity Available	Time to Delivery		Ore Minj
GAR <u>DAM</u> SEY		\$282.99	-		Closed:	
					3/9/2000	ă
7 5 T		\$223.29	-		Closed:	4
		\$250,08	2	3-7 days	6/13/2000 9/12/2000	:
POST AND THE POST	- -		Quantity		··-	
BOSE VINE MATCHING BENCH		Price	Available	Time to Dolivery	Offer Expires	Orc Minir
		\$63.89	-		Clased:	
					3/9/2000	÷
		\$70.25	-		Closea:	÷
					6/3/2000	-
		\$78.71	3	3-7 days	9/2/2000	1
5/PCT_EMPERIAL CAST GARDEN SET	Pri	ice Quant Availa	ity Time to bleDelivery	Offer Expires Closed:	Order Minimum	
	722	-		3/9/2000	1	
	لمدع 🖸	۔ مت		Closed:	•	
	7	7.X3 -		6/13/2000	÷	
The state of the s	527	3.49 -		Closea:	. 4	740

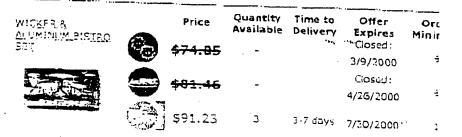
FIGURE 17B

SVRCS (SPLECT CASTLGARDSM/SST Quantity Time to Offer Price Orc Available Delivery Expires Minir Closec: 3/0/2000 Closed: 6/13/2000 \$273.49 3-7 days 9/12/2000

SLECS ALLMINUM & WICKER PATIO



Quantity Price Time to Offer Ort Available Delivery Expires Minir \$221.72 10 3-7 days 6/30/2000



3/205 STOWINGW PNO



Quantity Time to Offer Order AvailableDelivery Expires Minimum Closed:

9/26/2000



7±1421, 6 ±18 5TANDASD UM BRELLA,



_	Price	Quantity Time to Available Delivery	Offer	Order	
	\$27.76		Closed:	· · · · · · · · · · · · · · · · · · ·	
	4-7.70		3/9/2000	÷	
	\$50.54	_	Closea:		
	+50,54		6/13/2000	÷	
1	474.70	-	Closed:		
(CD)	751.20		9/12/2000	÷	11111

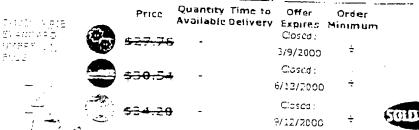


FIGURE T



EXISTING SYSTEM

INTERNATIONAL FACTORY

FULL CONTAINERS OF SINGLE ITEMS

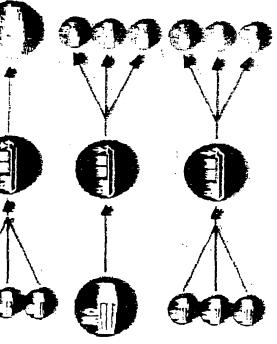
LARGE VOLUME BUYERS

CHI JUNE TWENTY ON CHANGE ITS

ONE BUYER CAN CONSOLIDATE PRODUCT FROM MULTIPLE FACTORIES

A LARGE FACIORY CAN REACH INDEPENDENT REFIRERS

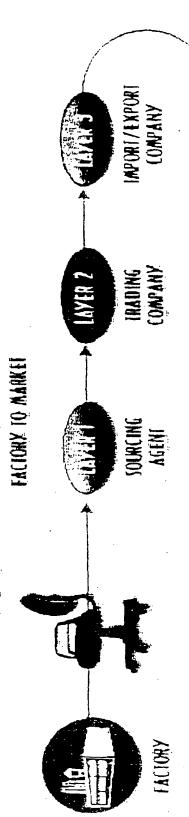
SMALL FACTORIES CONNECT 10 SMALL BUYLRS



TOURNIE UND

INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?



RETAILER REP FIRM DOMESTIC IMPORTER

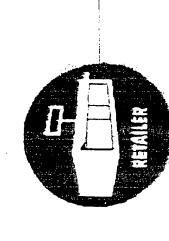
EACH PROBUCT CATAGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

then the state that the state of the state o

RETAILER TO SOURCE

OLD SOURCING METHOD

EACH PRODUCT CATAGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS



MULIIPLE INDUSTRY REFERENCES

MULTIPLE TRADE SHOWS

MULITPLE AGENTS

MULTIPLE PRODUCT CATAGORIES AND MULTIPLE FACTORIES.

TOF EXAMPLE TO CAN NOW COMPETE IN BOTH PRICE AND SELECTION WITH NATIONAL CHAINS.

1200

PHYSICAL FLOW OF GOODS

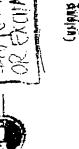
THE OLD SYSTEM

UP 10 5 SHIPPING IRANSACTIONS AND UP TO 3 WAREHOUSE STOPS Pick, Pack, Ship

THE NEW SYSTEM

OR O WAREHOUSE STOPS NS/E

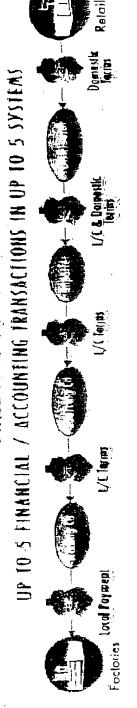




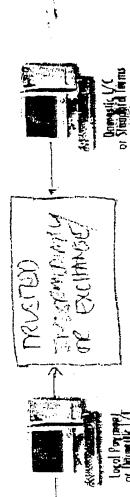
Factories

PAYMEN

TRADITIONAL MODEL







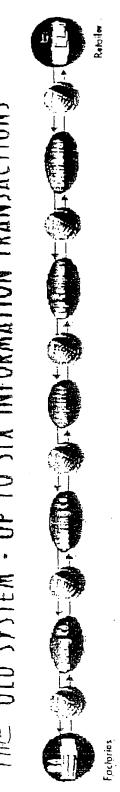
2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM



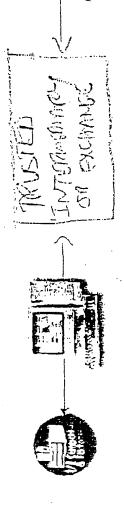
ENABLES MORE EFFICENT TRANSACTIONS

INFORMATION FLOW

THE OLD SYSTEM - UP TO SIX INFORMATION TRANSACTIONS



NEW SYSTEM - ONE SET OF DIGITAL DOCUMENTS



Relaifer

Come Cont. Come and when the their feet of these three three

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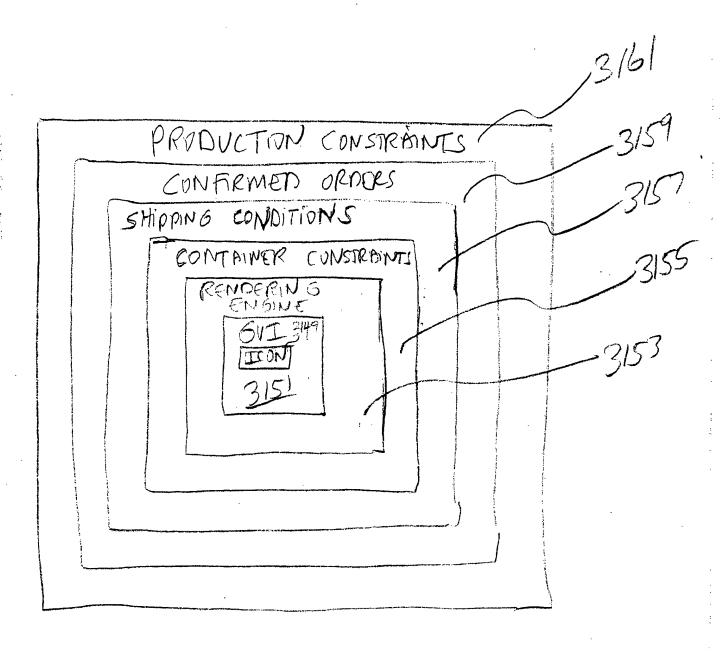
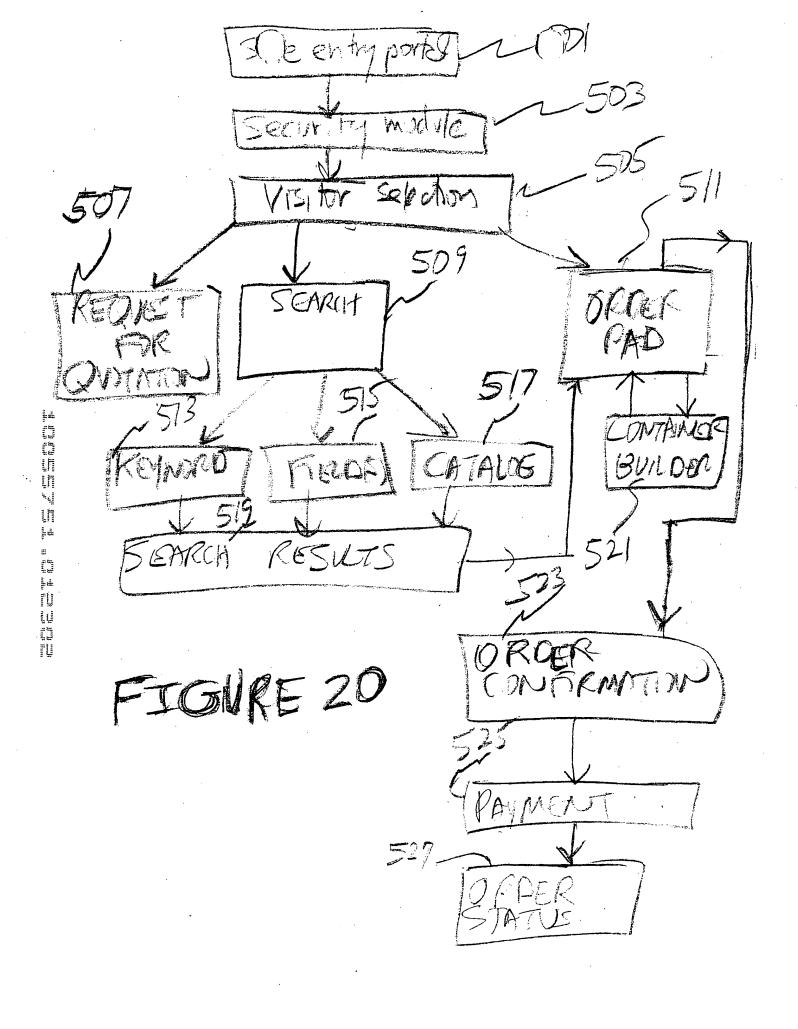


FIGURE 19C



1551 553 BUILDER ARTERANT OROUR PATS ASSOCIATE 70 Hem, præ times goods eceive PAD MO OPEN PRODUCT DATA KETRAINE 501 for selected goods prospertive NUMBRITO BE ORDERED FOR JE MIENE ATNER DATA CONTAINER LMITNS PARMATER THENDI 57/ 567 WAGH CALCULATIONS BASED IMIT ON WEIGHT Or volume BOSED VER 34 730VUE 21

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THE STATE STATE

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PM F16217 (V575 SET UP CONTAINED DEFINITION MERRAY VBCCRIPT #1 - NUMBER OF STACK $(0,0,0,0) \equiv Number of stocks$ 2,0,0,0) = Neme of Stact 2,0,0,1) = Number of Containers IN SMERT SUBSCRIPT # 2 NUMBER OF ROWS FACH ROW REPRESENTS I CONTAINE #3 NIMBER OF ROWS EACH ROW ROPRESENTS A PRUPYET IN FOUTHING SUBSCRIPT #4 - NUMBER OF COLUMN COLUMN 1 50 COLUMN Z = PRODUCT NAME = ORDERED VOLUME THIS CONTAINED OFFICE PAR VOLUME THIS CONTAINER ORDEROD CARCOLOR TO FIGURE 23×601 GREEN- MET PRIDKTIN MINJOM POR - MT MET PRICHTING MINI MUM

YOUR ROOK

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M6227-60/ FROM ALCULMIE FILL OUT BASED ON FIMER POLIME OR WEIGHT CALCULATE FILL PERCENTAGES 407 SENGRITTE TEXT FOR PRUDET 10 -60° NAME STACKS COLOR PRUDETS COMMUNICIPIE WITH HTML Impegenestor V16 23 sperground THROUGH ML SMEKS LUDP THROUGH PULL CONTAINER IN FORD STARK DRAW DROW COLORED CHED! ADD CALL DUT THAT MO F1624 & F1625

Fis 23 CElculate annualise of ITEMS MERETSAMY TO FILL OPEN SPACE IN CONTAINING OVTOVI = " Number of This Item to All This pape: OTHER FRANT to HELP FIL OVTPUT ļd The series of the series F1023 7 629 FROM H 641 Į, FIL PRODUCTION MINIMUMS POS MESTACE

î.

701 BUYER'S PORTAL



Outdoor Living

Tools &

New Departments

Close-out

FAQ'S

View My RFQ's

Advanced Search

U.S. Sample Showroom

Help/

Hot Products

703

Welcome Buyers!

New User? Please click here to fill out a new dealer application.

Returning User? Please click here to Sign-In. Astonica User? Please click here to Sign-In.



3/PCS WOOD/ ALUMINUM



4-Ways to Source Quality Products Direct

Factory Offer: Get our best price on the newest items without buying a container. Learn More

POWER GLIDE 24 V
CORDLESS SUPER DRILL

71/0

Early-Buy: Order while items are in production and save up to 50%.

In-Transit Buy: Order before the item is warehoused and save 20% to 50%.

In-Stock: Buy items available for immediate delivery and save 10% to 30%.



<u>:</u>

SHORT STAND W/ TAPERED LANTERNS



9" BY PASS PRUNERS





FIGURE 26





WORLD	•	V					Order Pa
FACTORY.		ode Outdoor Liv		idware	New Departments	Close-out	
FAQ'5	View My RFQ's 173 Items Found	Advanced Se	earch YO	U.S. Sc リ リレ	ample Showro	bom He	Ip/Contac
	10" METAL TRANSPLAN	ITER Production	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
19 ~	7	41_0	\$0.45	1	3/15/2001	2160	
121	10" METAL TROWEL	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	1
723		45 ©	\$0.45	1	3/15/2001	2160	·
	10' TWO-TIER MARKET UMBRELLA, BLUE	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
715			\$50. <u>8</u> 8	1	4/15/2001	10	
30	10' TWO-TIER MARKET UMBRELLA, HUNTER GREEN	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	-
2 727-5		74)	\$50.88	1	4/15/2001	25	
	10' TWO-TIER MARKET UMBRELLA, NATURAL	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
729 5	7	(C)	\$50.88	1	4/15/2001	10	
	11" METAL WEEDER	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	<u></u>
73/5	1	0	\$0.45	1	3/15/2001	2160	
-03	12" ALUMINUM TRANSPLANTER	Production Level	Price	Minlmum Order	WorldFactory Arrival Date	Qty Available	
フクノケ			\$2.40	1	3/15/2001	3168	

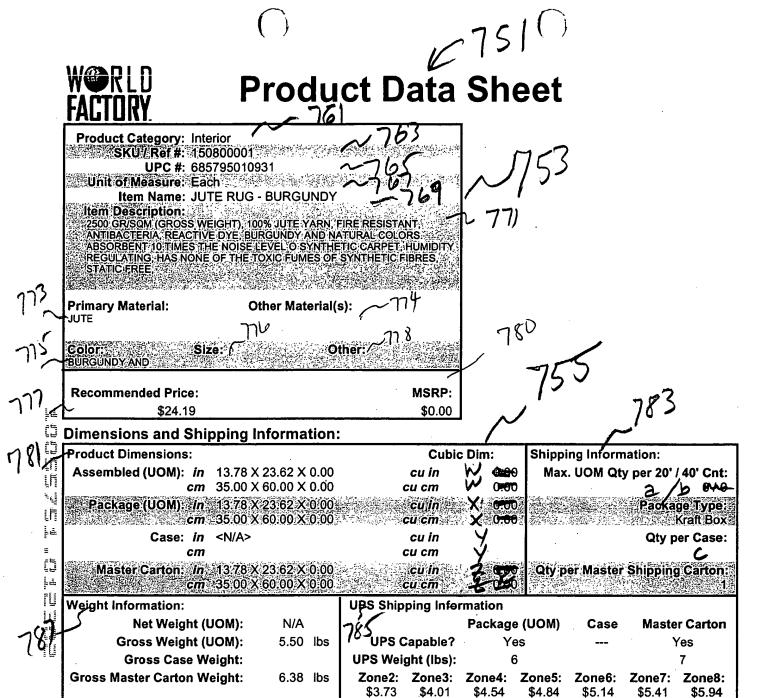
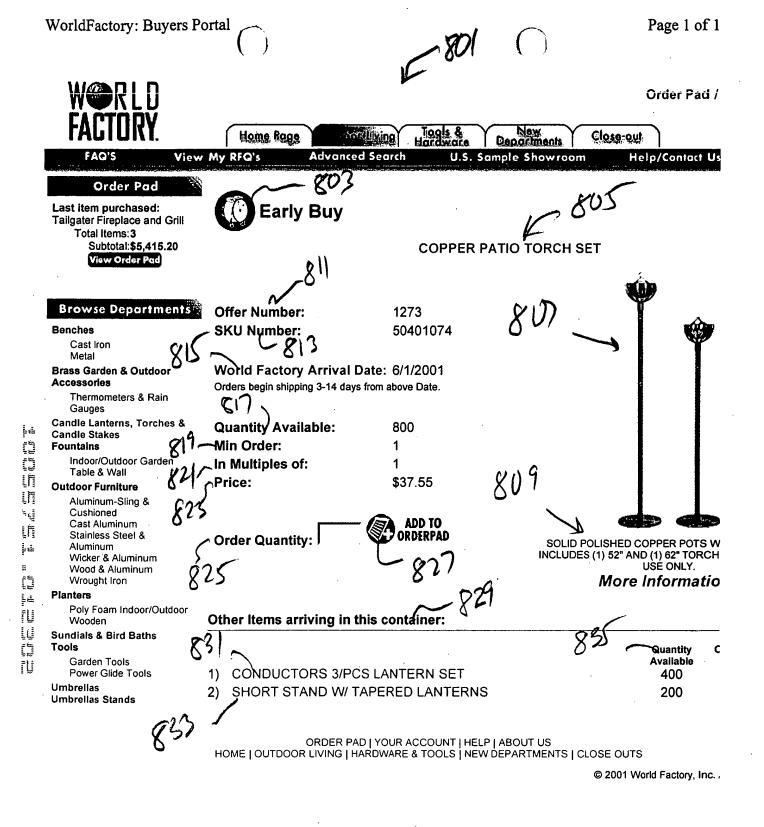


FIG 28

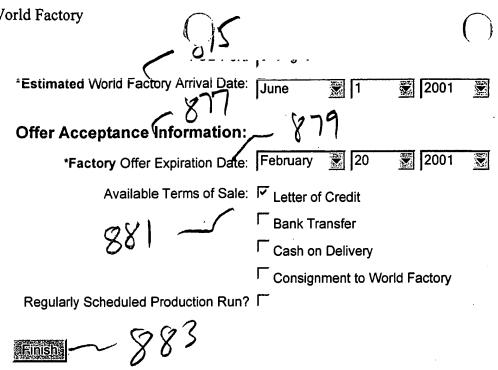




WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES™



	Offer Status: A	tive	85	7		85	5	·
	Item Offer Info			859	266	868	870	
	862 Item	*Minimum Production Quantity	*Minimum Order Quantity	*Cest (\$/Unit of Measure)	*Maximum Order Quantity		est/Actual Produc	tion Date <u>Help</u>
	5040104 SHORT STAND V TAPERED LANTERN	6 // 416 s	1	1.00	1500	- April	2 1	2001 roduction Date?
			luction Pricing	22.90		26.80	28.95	35.65
	5040107 COPPER PATIO TORC SE	н 440	1 :	1.00	15000	April	1 art to Actual P	2001 roduction Date?
-			luction Pricing	33.55		37.55	39.89	42.89
	5040105 CONDUCTORS 3/PC LANTERN SE	s 1256	1	1.00	15000	April	[1] 1	2001 groduction Date?
	<u> </u>		luction Pricing	56.17		58.79	61.29	65.50
	Enter Offer Mini 20 foot container 40 foot container	mum Const	raint: <u>E</u>	xample		867	,	,
	US Dollar Minimum value	or	more total or	der	6 F	29		. 2
	Offer Comment	S:			~ 8 ª	!	+	IG 3; heet 10th
			.		_87)	Ci) 160.
	General Offer S *Estimated FOB P				2 1	§ 200	01 🛣	



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(Shed 20 /2)



Home Rage

Outdoor Living

Office

Departments

Close-out

View My RFQ's

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U.S. Sample Showroom

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Order Pad

Last item purchased: 121/PCS DRILL & DRIVER SET

> Total Items:1 Subtotal: \$14,846.00

Browse Departments

Hand Tools

Garden Tools Pliers & Wrenches Screwdrivers & Saws Shears, Loppers & Pruners

Wagons & Hand Trucks

Tool Kits

Power Tools

M



Factory Offer

Orders placed for Factory Offer items are not confirmed until verified by Worl

531/PCS PRO TOOL KIT

Offer Number: SKU Number:

1697

60202132

Offer Expires:

6/15/2001

World Factory Arrival Date: 7/15/2001 Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 250 Met

Min Order: In Multiples of:

Price:

\$64.75

Thi tool kit features a hack saw, wire crit 3m/10' measuring tape, a removable 40 socket set, open end wrenches, nut drive

types of pliers, as well as a generous assortment. Lock up all these tools in the aluminum case. It's the size of a traditional easily store it on a closet shelf or behind t a car. Stop trying to lug that heavy tool weighs only 21 lbs

More Informata

Order Quantity:



Container Builder™

Container# 1

60202212: WANDER SAW REPLACEMENT BLADES (314)

50202210: WANDER SAW (1%) 60202107: TWIN DRIVER SET (1%)

60202103: 8-IN 1 SCREWDRIVER SET (1%)

60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)

60202110: 27-PC Z-DRIVER SET (3%) 60202350: UTILITY COOLER WITH RADIO (6%)

60202342: 121/PCS DRILL & DRIVER SET (13 %)

60202130: 135/PCS TOOL SET (14%) 60202132: 531/PCS PRO TOOL KIT (26%)

Item has met the Production Rum Minimum

Item has NOT met the **Production Run Minimum**

Items in this offer to help fill open container space:

Min Orders Min

http://www.worldfactory.com/.../product.asp?pf id=60202132&prod id=901&offer id=169

		,	•	
1)	60202132	250	4	
2)	531/PCS PRO TOOL KIT 60202130	250	4	
3)	135/PCS TOOL SET 60202342	250	6	
•	121/PCS DRILL & DRIVER SET			
4)	60202350 UTILITY COOLER WITH RADIO	100	. 2	
5)	60202110 27-PC Z-DRIVER SET	250	6	
6)	60202100 26-PC UNIVERSAL SOCKET & DRIVER SET	250	24	
7)	60202103	250	72	
8)	8-IN 1 SCREWDRIVER SET 60202107	250	48	
9)	TWIN DRIVER SET 60202210	100	20	
10)	WANDER SAW 60202212	40	20	
	WANDER SAW REPLACEMENT BLADES			
11)	60202104 17-PC POCKET SECURITY DRIVER SET	250	96	

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US HOME | OUTDOOR LIVING | HARDWARE & TOOLS | OFFICE | NEW DEPARTMENTS | CLOSE OUTS

© 2001 World Factory,

FIG 3/A (Sheet 20f2)

Home Rage

Outdoor Living

Office

New Departments

Close-out

FAQ'S

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U.S. Sample Showroom

Help/Contact Us

Order Pad

Last item purchased: UTILITY COOLER WITH RADIO

> Total Items:2 Subtotal:\$45,463.84



Factory Offer

Orders placed for Factory Offer items are not confirmed until verified by Worl

UTILITY COOLER WITH RADIO

Browse Departments

Hand Tools

Garden Tools Pliers & Wrenches Screwdrivers & Saws Shears, Loppers & Pruners Tool Kits

Power Tools Wagons & Hand Trucks

Offer Number:

1697

SKU Number:

60202350

Offer Expires:

6/15/2001

World Factory Arrival Date: 7/15/2001

Orders begin shipping 3-14 days from above Date.

Production Run Minimum:

100 Met

Min Order:

2

In Multiples of:

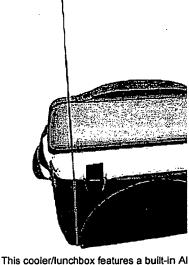
1

Price:

\$31.63







This cooler/lunchbox features a built-in Al has a durable plastic exterior with snap handle and adjustable shoulder strap. It man's lunch, or several iced-down bever hot summer days. Operates on 4 "AA" bal Approximate exterior dimensions: 19'

More Information

Jed 1012)

<u>Container Builder</u>™

Container# 1

60202130: 135/PCS TOOL SET (6% /0% O.P.) 60202132: 531/PCS PRO TOOL KIT (26% /0% O.P.)

60202350: UTILITY COOLER WITH RADIO (68% /62% O.F.)

Container# 2

60202212: WANDER SAW REPLACEMENT BLADES (3%)

80202210: WANDER SAW (1%) 80202107: TWIN DRIVER SET (1%)

60202103: 8-IN 1 SCREWDRIVER SET (1%)

60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)

60202110: 27-PC Z-DRIVER SET (3%) 60202342: 121/PCS DRILL & DRIVER SET (13%)

60202130: 135/PC\$ TOOL SET (8%)

Item has met the Production Rum Minimum

Your Order Pad Area

Item has NOT met the Production Run Minimum

Open

. .

Items in this offer to help fill open container space:

43	00000050	Min Orders <u>Needed</u>	Min Order Qty
1)	60202350 UTILITY COOLER WITH RADIO	100	2
2)	60202132 531/PCS PRO TOOL KIT	. 250	4
3)	60202130 135/PCS TOOL SET	250	4
4)	60202342 121/PCS DRILL & DRIVER SET	250	6
5)	60202110 27-PC Z-DRIVER SET	250	6
6)	60202100 26-PC UNIVERSAL SOCKET & DRIVER SET	250	24
7)	60202103 8-IN 1 SCREWDRIVER SET	250	72
8)	60202107 TWIN DRIVER SET	250	48
9)	60202210 WANDER SAW	100	20
10)	60202212 WANDER SAW REPLACEMENT BLADES	40	20
11)	60202104 17-PC POCKET SECURITY DRIVER SET	250	96

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US HOME | OUTDOOR LIVING | HARDWARE & TOOLS | OFFICE | NEW DEPARTMENTS | CLOSE OUTS

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Hame Rage Hardware Departments Class out

FAQ'S

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Order Pad

View Order Pad

Last item purchased: CONDUCTORS 3/PCS LANTERN SET Total Items:5 Subtotal:\$159,027.22

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Factory Offer

Orders placed for Factory Offer items are not confirmed until verified by Worl

CONDUCTORS 3/PCS LANTERN SET

Offer Number:

1273

SKU Number:

50401056

Offer Expires:

5/15/2001

World Factory Arrival Date: 6/1/2001

Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 256

Min Order:

1

In Multiples of:

1

Price:

\$56.17

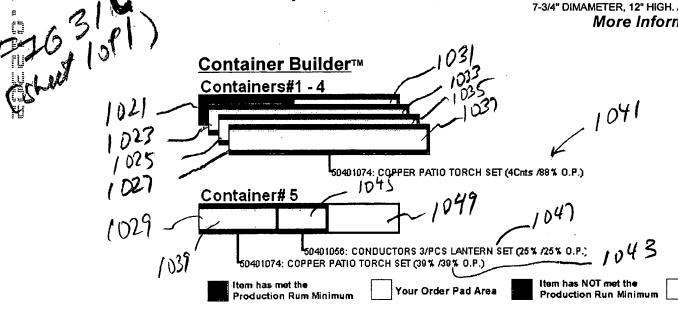






INCLUDES LANTERNS WITH SMALL 30 TALL AND LARGE 48" TALL STANDS. L/7-3/4" DIMAMETER, 12" HIGH. ANTIQ

More Informatic



Items in this offer to help fill open container space:

		Min Orders <u>Needed</u>	Order Qty
1)	50401074 COPPER PATIO TORCH SET	440	1
2)	50401056	256	1

Оре

New Departments gn vil soo Home Rage

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Close-out

Order Pad

Last item purchased: Tailgater Fireplace and Grill Total Items: 5 Subtotal: \$155,881.70 View Order Pad

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Factory Offer

Orders placed for Factory Offer items are not confirmed until verified by Worl

CONDUCTORS 3/PCS LANTERN SET

Offer Number:

1273

SKU Number:

50401056

Offer Expires:

5/15/2001

World Factory Arrival Date: 6/1/2001

Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 256

Min Order:

In Multiples of:

Price:

\$56.17







INCLUDES LANTERNS WITH SMALL 30 TALL AND LARGE 48" TALL STANDS. LA 7-3/4" DIMAMETER, 12" HIGH. ANTIQ

More Informatic

Container Builder™

Containers#1 - 4

50401074: COPPER PATIO TORCH SET (4Cnts /88% 0.P.)

Container# 5 50401056: CONDUCTORS 3/PCS LANTERN SET (20% /20% O.P.) 103

Production Rum Minimum

50401074: COPPER PATIO TORCH SET (39% /39% O.P.) Item has met the

Your Order Pad Area

Item has NOT met the **Production Run Minimum**

Ope

Items in this offer to help fill open container space:

1)	50401074	Orders Needed 440	Min Order <u>Qty</u> 1
')	COPPER PATIO TORCH SET	440	•
2)	50401056	256	1

· href Outdoor Living

New Departments

Close-out

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World Wise Co. Account Page

Service Options



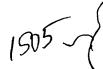
- View/Edit Shipping Address Book •

- Change Password
- **Complete Credit Application**
- Log Out

If you have questions or problems please contact us at 1-888-422-7800 or email us at customerservice@worldfactor.

RFQ's

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- View Factory Offers in Response to your RFQ's View All Submitted RFQ's
- Submit a new RFQ

Factory Offers in Response to your RFQ's: Responses Pending WorldFactory Review For RFQ's:

- RFQ #2: GeeWhizBang Digital Camera Offer #1289
- RFQ #2: GeeWhizBang Digital Camera Offer #1290
- RFQ #2: GeeWhizBang Digital Camera Offer #1291

In response to RFQ

Production Level

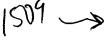


Offer

Price

Offer Closes Minimum Order 100

WorldFactory **Arrival Date**



#2

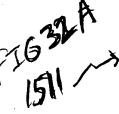
TEST



5/15/2001

Minimum Order

WorldFactory **Arrival Date**



In response to RFQ

10" WOODWORKING

Production Level

\$400.00

Closes 5/15/2001

Offer

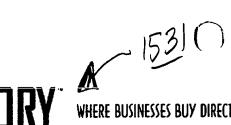
100

6/17/2001



View All Submitted RFQ's:

DEO.#	14	Status	
RFQ#	Item	Status	
42	TEST	Received	Edit RFQ
35	10" WOODWORKING CABINET TABLE SAW	Under Review	
45	8 SLAT TRADITIONAL PARK BENCH	Under Review	
41	B-DAY SUIT	Under Review	
40	NEW KIT	Under Review	
39	SHORT STAND W/ TAPERED LANTERNS	. Under Review	
8	GEEWHIZBANG DVD PLAYER	Buyer Contacted	
2	GEEWHIZBANG DIGITAL CAMERA	Quotation Generated	
9	GEEWHIZBANG TABLE SAW	Quotation Generated	
15	OUTDOOR RUNNING TRACK	RFQ Terminated	



	WEER BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIEST
	About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sample Showro
	Submit Offer on RFQ
20	World Wise Co Account# 6292 - Don Domzalski
530	RFQ Item Offer Information: 1537 1545 1553 Page 2 of 2
1533	*Minimúm *Price / *Maximúm Item Order (\$/Unit of Order Earliest Possible Production Date <u>Help</u> Quantity Measure) Quantity
[533	10" WOODWORKING 250 7 1000 May 3 2001 3
	Comments:
1.17 B.	Shipping Information:
Į.	⇒*Earliest Possible FOB Delivery Date: June 2001
156	3 1565 -*FOB Port: Dallas
	Offer Expiration Date: May 19 2001
=======================================	Available Terms of Sale: Letter of Credit
[] [4.	Sank Transfer
TU	Cash on Delivery
111 1121 1122 1123 1134 1134 1134 1134 1	Consignment to World Factory
T.J.	Is there regularly scheduled production of this item? Yes
	E030 1571
	Main Menu
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Outdoor Living Hardware Departments Close out

AQ'S View My RFQ's

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U.S. Sample Showroom

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1 6 05 RFQ #: 35 Category: Power Tools

1607 Product Name: 10" Woodworking Cabinet Table Saw 7617 - Product Description: 10" Woodworking Cabinet Table Saw /bi 3 _ Product Package Requirements: Package Dimensions: 28 x 36 x 36 in 1617 —Packaging Type: Kraft Box Packaging Type Other: 1619 Primary Materials Requirements: **Primary: Steel** Other: Cast Iron 1621 Feature Requirements:

1623 Fasteners - Type: Wild

1623 Finish: powder coef

1627 Style: Material: $\sim 16^{29}$ 1631 Construction Method: Other Features: 1653 Required Electric Information: /635 Power Consumption: Amps Voltage: 22000

Frequency: 6000

Plug Type: US Grounded (3 prong)

Wire Gage: 1200

Cost & Shipping Requirements: Required Order Quantity: 200

Req. Delivery Date: 6 (15/200)

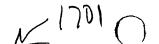
Request Expires: 7 (15/200)

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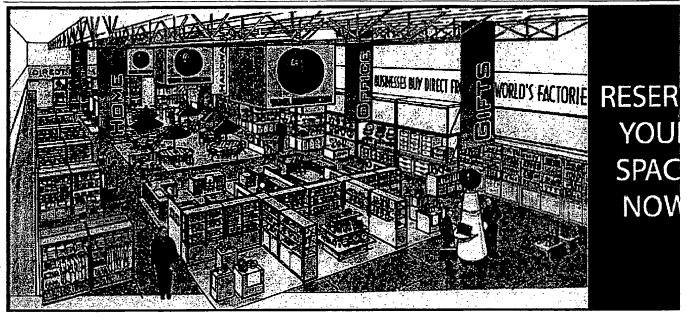
About Us Edit Registration View Item Catalog & Items on Offer

View RFQ's

Help/Contact Us

U.S.A. Sample Shown

U.S.A. Sample Showroom



9m² Year-Round Showroom Space Starting at \$3,600

To better serve USA Import Buyers, World Factory is inviting a limited number of suppliers to display products in our USA Sample Showroom. The showroom will allow buyers thoughout the USA to see, touch and buy our supplier's merchandise through the World Factory system.

Showroom Benefits Include:

- Professional set-up and display of your products in the USA Sample Showroom. Reserve Your Space Here!
- Secure, well-lighted space open only to qualified buyers.
- Showroom is located 5 minutes from Dallas-Fort Worth International Airport, the second I airport in the USA. Our USA buyers can fly in, visit our showroom, purchase merchandise return home within a day.
- Cost efficient sample management.
- Free internet display space for your merchandise on www.worldfactory.com

FIG 33 A

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Space Reservation # 1081

Client: World Factory Inc.

Authorized Name: Don Domzalski Agreement Date: 5/15/2001 11:51:59 AM **Status: Waiting** Approved By: **Approved Date:**

Cancell Approve

	Check here to confirm receipt of Signed Agreement Cancel Approve							
Code	e Description	Monthly Rate	Quantity	Monthly Rate Total	Yearly Rate Total			
RFS	Raw Floor Space 9m²	\$350.00	1	\$350.00	\$4,200.00			
	Plus Display Fixtures							
<u>FSN</u>	Nesting Tables	\$50.00	1	\$50.00	\$600.00			
<u>FS3</u>	3-Tier Display	\$50.00		•				
FS4	4-Tier Display	\$50.00						
<u>FSP</u>	Platform	\$25.00						
<u>FSS</u>	Slatwall H Unit	\$75.00	1	\$75.00	. \$900.00			
				TOTAL	\$5,700.00			
	Display Fixtures				•			
<u>LDG</u>	Large Display Case with Glass	\$198.00		•				
<u>SDG</u>	Large Display Case No Glass	\$148.00	Í	•				
LDN	Small Display Case with Glass	\$184.00	<u> </u>	•				
<u>UW2</u>	Upright Shelf Wall Space 24" deep (0.6m D)	\$198.00		•				
<u>UW4</u>	Upright Shelf Wall Space 48" deep (1.2m D)	\$248.00		•	- 5			
<u>SG4</u>	Towers & Slat Grid Wall 48" wide x 96" high (1.2m W x 2.4m H)	\$148.00		PIG	33B 10f2)			
<u>SG9</u>	Towers & Slat Grid Wall 96" wide x 96" high (2.4m W x 2.4m H)	\$248.00		17	10/2)			
<u>NTB</u>	Nesting Tables	\$248.00		· (shar	•			
3TD	3-Tier Display	\$198.00		•				
4TD	4 Tier Display	\$198.00	<u></u>	•				
PFM	Platform	\$98.00	<u></u>					
SHU	Slatwall H Unit	\$198.00		•				

TOTAL

\$0.00

GRAND TOTAL

\$5,700.00

Payment Method (select one)

Annual (12 months)- 1 payment Get one extra month free when selecting annual payment.

C Bi-Annual (6 months) - 2 payments





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(Short 20 + 2)

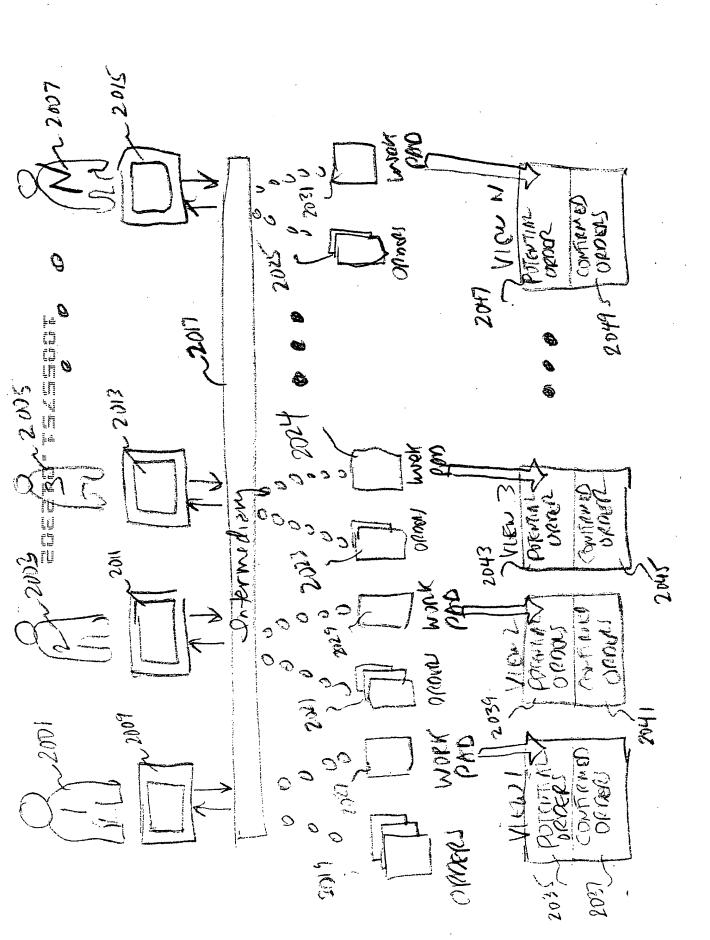
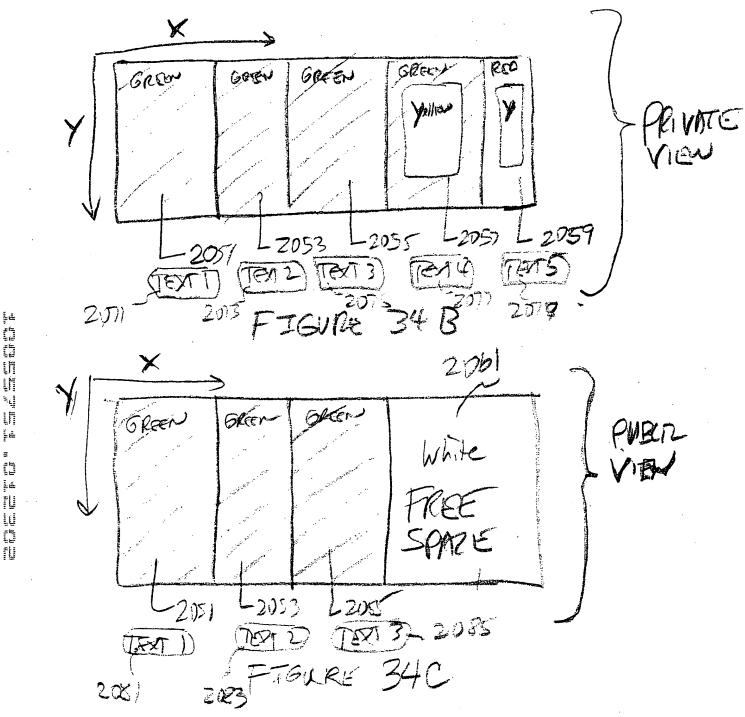
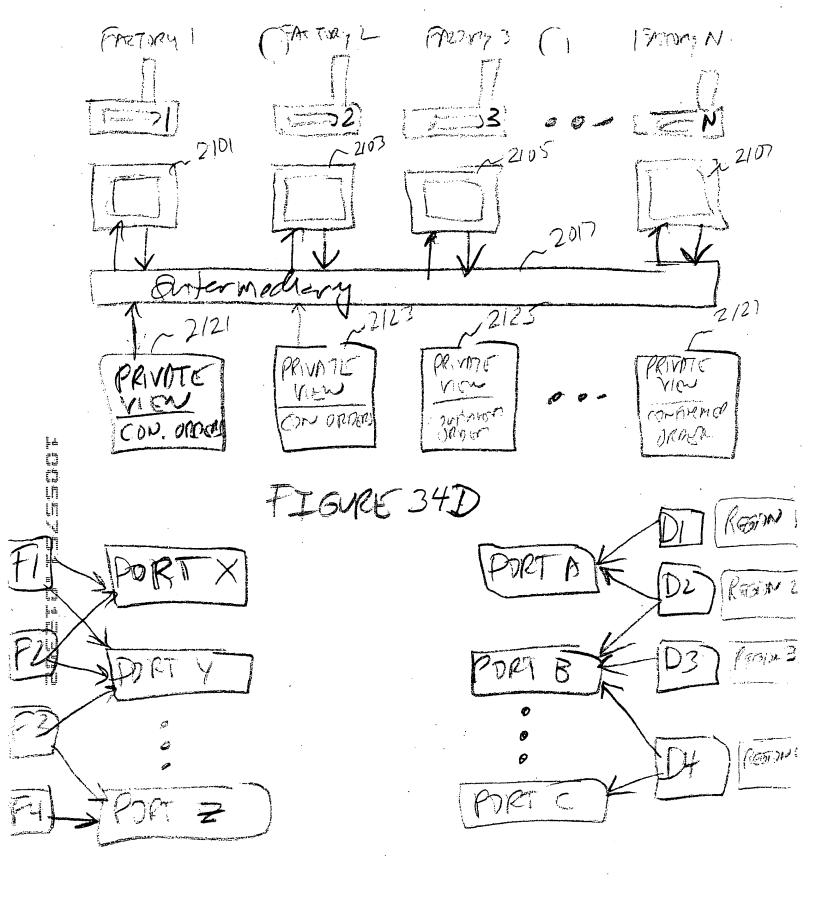


FIGURE 34A





FIGNE 345



About Us Edit Registr	ation View Item Catalog &	items on Offer	r View RFQ's	Help/Contact Us	U.S.A. Sample Showed
Registration	nformation				
Vendor #:	117				
Add To/Update G.P.:	₽ P				
*E-mail Address:	A1117@117.com		(This will be your Lo	ogin ID.)	
*Password:				·	
Title:	Mr. 🔻				
*Family Name:	<unknown></unknown>				
*Given Name:	<unknown></unknown>	•			
Job Title:		 			
*Company Name:	CHARLEMAN	TE ST			
Department:					
Address:	Remiser	ALC: FEX			
					IG 35A
				1	
City:					
State/Province:					
Postal Code:	3,500				
*Country:	G8865-				
*Primary Telephone:	F 76 3	M 5.05-	,		
	Country Code City Code Pi	hane Number			
Fax:				•	
		Fax Number			
Home Page:	l				
•	• ;	Required Field			
Next >>	List Additional Contacts at	Your Compa	any	Cancel	
					

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About Us	Edit Registration	View Item C	atalog & IN	ms on Offer	View RFQ's	Help/Contact Us	U.S.A. Sample Showed
Com	pany Profile					,	- mpile movie
1. Type of	Business: (Plea	so check a	il the apply	y)	-,		
C Agent	C Distributor	Manufacti	rer Impor	ter			
Exporter	Trading Company	,					•
	of sub-vendors	who suppl	y your cor	mpany:			
3. Approxi	mate annual sal	es of your	company:				
C Under \$1	million (\$1-5 millio	n ← \$5-24 mi	llion (\$25-1	100 million C	Over \$100 million	•	
4. Your ma	ijor export mark	ets (both d	irect and in	ndirect). Ch	eck any that	apply:	
LUSA	Wastern Eur	rope [Easte	n Europe	Central/South /	America	•	
Nonn Am	erica 🗌 Northern As	ia	nia 🗂	Mid East/Africa			•
☐ Japan	Southeast A	sia Hong	Kong [Taiwan	•		
India							
Other			-			FIG	350
5. Check a	лу Payment Met	thods You	Accept:			·	
Letter of (Credit F Bank Transf	for Cash or	Delivery	Consignment			
6. Proforro	d FOB Port(s):						
Acapuico	☐ Bremerhaven ☐	Fuzhou	Γ _{Klang}				
☐ Kowloon	Manilla [Qingdao	☐ Shanghai				
Shenzhon	Mong Kong F	Los Angeles	Madras				
Ningbo	☐ Xiamen ☐	Guangzhou	┌ Keelung				
Taichung	Kaohslung						
Other		 	•				
Next >>	Cancel						

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WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES"

Hart that then some with that then

View RFQ's Help/Contact Us U.S.A. Sample Showed

Category Information

	_
-	
	•

Y	our Major Product Categories: (Check one or all that ap	ply)	•
	Outdoor Living		Household
	Accessories & Seasonal		☐ Household Items
	Benches		Kitchen
	Brass Garden & Outdoor Accessories		Knives, Silverware, Flatware
	Fountains	Г	Camera & Electronics
	Grills, Chimoneas		Camora
	Outdoor Furniture		□ Computer
	Outdoor Lighting	-	Stereo
	☐ Planters		Talephone
	Tools		Γ τνs
	Umbrellas	Г	Domestic
	Umbrellas Stands		□ Bath
Γ	Men's Clothing		Bod Accessories
	Outerwear		Closel Accessories
Г	Women's Clothing		☐ Sheets
_	Outerwear		Bod Accessories Closet Accessories Sheets Towels CSLORY CSLORY
Γ	New Dopartments		Window Treatments
	Aluminum Cases	Г	Entertainment
	Bathrobes & Towels		CDs
	Desks		Musical Instruments
	Fire Sels & Screens		Tapes
	Gift Gift		Videos
	Picnic Baskets	Γ	Travel & Accessories
	Tableware		Accessories
	Telescopes & Binoculars		Briefcase, Wallets & Organizers
)	Pool & Patio		Luggage
	Fountains, Ponds, Pumps	Γ	Close Outs
_	Pool Accessories		Benches & Gliders
ļ	Herdware & Tools		Chairs
	Hand Yools		New Closoouts
	Power Tools		Tables
_	Wagons & Hand Trucks		interior
ı	Seasonal		Office
	Christmas		Briefcoses & Travel Bags
	F Hallowson		Chairs
	Memorial Day	_	Dasks

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Basepall
Basketball
Bicycle
Fishing
Football
☐ Golf
Hiking
□ Ski
☐ Soccer
Next >> Cancel

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Modical

Disposable items

Equipment

Mospital Use

Nursing Home Use

Personal Care

Retail Modical

FIG 35 c (Sheet 20 f 2)



WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES"

About Us Edit Registratio

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U.S.A. Sample Showre

Upload Product Category Pictures

Outdoor Living
Outdoor Furniture
Sporting Goods

Upload Category Picture

Complete Registration

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		:	
		:	
Item Catalog	X		

World Wise Co - Account# 6185 - Robert Sayner

Add New Icam

Item Catalog

Sorting Options: Item SKU

Item		Item Status
1213-GROOVY TIMES SKATEBOARD	VIEW CATALOG	ACCEPTED
1220-DUKES OF HAZZARD SWEATSHIFT	VIEW CATALOG	ACCEPTED
123-HOLIDAY WREATH	VIEW CATALOG	ACCEPTED
<u>1231321-DRILL</u>	VIEW CATALOG	ACCEPTED
2001-PING PONG SET	VIEW CATALOG	ACCEPTED
35649846-SUNDIAL BIRD FEEDER	VIEW CATALOG	ACCEPTED
4564561656-TERST TES	VIEW DATALOG	IN REVIEW
4568912321-DOVER FOLDING CHAIR	YIEW CATALOG	ACCEPTED
50107082-MY DESK	. VIEW CATALOG	ACCEPTED
56498798-3-TIER SQUARE PLANT STAND	YIEW CATALOG	ACCEPTED
5678-PINEALL MACHINE	YIEW CATALOG	ACCEPTED
6498765154-POLYRESIN WALL CLOCK	VIEW CATALOG	ACCEPTED
65431876541-ROUND TWO-TIER PLANT STAND	VIEW CATALOG	ACCEPTED
654987123-TESTER	VIEW CATALOG	IN REVIÈW
654 <u>987451-INK PEN</u>	VIEW CATALOG	IN REVIEW
67981546-ANGEL <u>RAIN GAUG</u> E	VIEW CATALOG	ACCEPTED
789456-AMERICAN SPRUCE CHRISTMAS TREE	VIEW CATALOG	ACCEPTED
87346456-MILANO DINING AFMCHAIR		ACCEPTED
89746-2-TIER ROSE PLANTER	YIEW CATALOG YIEW CATALOG	ACCEPTED
9874613165-CLASSIC CEDAR GLIDER		ACCEPTED
CAP1-BASEBALL CAP	VIEW CATALOG	ACCEPTED
PUTTERK-KIDDIE PUTTER	MEW CATALOG	ACCEPTED
	MEW CATALOG	ACC 27: 50

items on Offer at WorldFactory

"Order quantities andwhilare for informational purposes they. No commitment to purphase products a made or modes, until a purphase program as seen issued by an authorized Morrafactor, comparesentative.

Borting Options: 145 at 12

JG 2017

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Offer Id: 365

Expires: 10/1/00

FOB Date: 11/30/00

Status: ACTIVE

Met Offer Minimum:

Item

Cuantity Ordered Minimum Status ACCEPTED

460

150

200

IN REVIEW

ACCEPTED

1. 4568912321-DOVER FOLDING CHAIR

Offer Id: 366

Expires: 10/30/00 FOB Date: 11/30/00

Status: ACTIVE

Met Offer Minimum:

ltem. Quantity Ordered Minimum Status

1. 4568912321-DOVER FOLDING CHAIR 80 ACCEPTED 2. 87946456-MILANO DINING ARMCHAIR 300 ACCEPTED 3. 9874613165-CLASSIC CEDAR GLIDER

×

Offer Id: 367 Expires: 1/1/00

FOB Date: 1/1/00 Status: IN REVIEW

Met Offer Minimum:

ltem Quantity Ordered Minimum Status 1. 654987451-INK PEN 100 IN REVIEW

> Offer Id: 370 Expires: 12/1/01 FOB Date: 1/2/02

Status: IN REVIEW

Met Offer Minimum:

ltem Quantity Ordered Minimum Status 1. 554987123-TESTER

Offer Id: 371 Expires: 1/2/00 FOB Date: 1/2/01

Status: IN REVIEW

Met Offer Minimum:

Item. Quantity Ordered Minimum 1. 1210-GROOMY TIMES SKATEBOARD

ACCEPTED

Offer Id: 370 Expires: 2/1/01 FCB Date: 2/2/01

Statule: NICEWELV

1636 R

5,015,0717

Met Offer Minimum:

ltem

1. 1213-GROCVY TIMES SKATEBOARD

1. 1213-GROOVY TIMES SKATEBOARD

Quantity Ordered Minimum Status

12

ACCEPTED

Offer Id: 373 Expires: 1/1/00 FOB Date: 1/1/00

Status: IN REVIEW

Met Offer Minimum:

ltem

Quantity Ordered Minimum Status

ACCEPTED

Main Menu

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P1636C

ORDEF PAD LYOUR ACCOUNT (HELP (ABOUT US) HOME (LAWN & GARDEN (OFFICE) TRAVEL & ACCESSORIES (HARDWARE & FOCUS (SEASONAL)

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P1636D

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<u> </u>	offer on RFQ	
World Wise	e Co - Account# 6185 - Robert Sayner	
ltem Offer Infor	rmation:	Page 2 of 2
	Enter Multiple Item Offer Minimum: Example	
	20 foot container	
	40 foot container	•
	US Dollar Minimum or more total order value	
, Item	*Minimum *Price *Maximum Order (\$/Unit of Order Earliest Possible Production Quantity Measure) Quantity	Date <u>Heip</u>
ROUND TWC- TIER PLANT STAND	- Monch Day	- Year - 🔻
3-TIER SQUARE PLANT STAND	- Month - 😾 - Day - 🛨	T - Year - ▼
Comments:		
Shipping Inform	nation:	
_	e FOB Delivery Date: - Month - 🔀 - Day - 💌 - Year	- 🔻
	*FOB Port:	
**	Offer Expiration Date: - Month - 🕶 - Day - 💌 - Year	<u>- </u>
Ava	ailable Terms of Sale: Letter of Credit	
	☐ Bank Transfer	
	Cash on Delivery	
	Consignment to World Factory	
Is there regularly	scheduled production of this item? Yes	
ainish		
<u>Viain Menu</u>		2115
		IG 36E
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- 8 Maria€setary + NPig	gats Reserved	

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⊠ Submit Offer on RFQ 🗵	
World Wise Co - Account# 6185 - Robert Sayner	
	, Page 1 of 2

RFQ Item to be Offered: 65431876541-ROUND TWO-TIER PLANT STAND

If you wish to submit an individual offer for this item only, simply press Next.

Next >>

Multiple Item Offer Option Help

If items below will be available at the SAME TIME in the SAME CONTAINER as the item above, you may offer them together as a multiple item offer. The Multiple Item Offer option helps buyers meet your required minimums faster and promotes sales.

Select items to add to offer from the list below and press the Next button.

	1213-GROOVY	TIMES	SKATEBOARD
--	-------------	-------	------------

1220-DUKES OF HAZZARD SWEATSHIRT

123-HOLIDAY WREATH

T 1231321-DRILL

2001-PING PONG SET

35649846-SUNDIAL BIRD FEEDER

4564561656-TERST TES

50107082-MY DESK

56498798-3-TIER SQUARE PLANT STAND

☐ 5678-PINBALL MACHINE

6498765154-POLYRESIN WALL CLOCK

654987123-TESTER

654987451-INK PEN

67981546-ANGEL HAIN GAUGE

789456-AMERICAN SPRUCE CHRISTMAS TREE

39746-2-TIEF ROSE PLANTER

cap1-BASEBALL CAP

putterk-KIDDIE PUTTER

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